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### **POLS 350**

### **Diplomacy and Negotiation in an Age of Cultural Diversity**

#### **FINDING BACKGROUND INFORMATION**

The reference collection is a good place to begin looking for information, especially if you need

- a place to start and don't know much about your topic;
- help choosing a topic (or broadening it or narrowing it down);
- some suggestions for further reading;
- concise information, such as a short / medium length historical overview or biographical essay.

The following titles are all located in the **reference** section, or accessible from the [Journal Articles and Databases](#) list, and may help you with background / overview information of your topic in this class. All of these works contain articles on some aspect of diplomacy.

*CIA World Factbook* REF/JA/51/.U56

*Dictionary of Diplomacy* REF/JZ/1405/.B47/2001

*Encyclopedia of Intelligence and Counterintelligence* REF/ JF/1525/.I6/E64/2005 /v.1&2

*Greenwood Encyclopedia of International Relations* (online in Credo Reference)

*Intelligence Community Legal Reference Book* REF/KF/4850/.A3/ 2012

*Statesman's Year-book* REF/JA/51/.S7

*United States Intelligence: An Encyclopedia* REF/ JK/468/.I6/U57/1990

[Biography in Context](#)

[Credo Reference Online](#)

[Gale Virtual Reference Library](#)

[Oxford Reference Online](#)

#### **FINDING MATERIAL IN THE ONLINE CATALOG**

You can find materials in our catalog by **author**, **title**, **subject** or **keyword**. It incorporates the holdings of four libraries (**Holston Associated Libraries**), and lists books, periodical titles, DVDs, videos, internet resources and e-books, and compact discs. With your valid student ID, you may check out books from member libraries, or request them through the catalog—ask a circulation staff member or a librarian for information on this service. A shuttle runs from Washington County PL and E&H three times a week.

Below is a **subject** search on **Diplomacy**.

The screenshot shows the HAL search interface. At the top, there's a logo for 'HAL HOLSTON ASSOCIATED LIBRARIES'. Below it are navigation buttons: 'Start Over', 'Return to Browse', 'Limit/Sort Search', and 'Another Search'. A search bar contains the word 'Diplomacy'. To the right, there are search options like 'Keyword', 'Title', 'Author', etc. The main results area is titled 'SUBJECTS (1-44 of 44)' and lists three items:

- 1**  **America's global dialog sharing American values and the way ahead for public diplomacy : hearing bef** 2002  
United States. Congress. Senate. Committee on Foreign Relations.  
Washington : U.S. G.P.O. : For sale by the Supt. of Docs., U.S. G.P.O., [Congressional Sales Office], 2002.  
E&H Kelly  

LOCATION	CALL #	STATUS
E&H Kelly GovDocs Microfiche	Y 4.F 76/2:S:HRG.107-692	CHECK SHELVES
- 2**  **The art and practice of diplomacy.** 1962  
Webster, Charles K. (Charles Kingsley), Sir, 1886-1961.  
New York, Barnes & Noble, 1962 [c1961]  
King Bristol  

LOCATION	CALL #	STATUS
King Bristol Circ Books	JX1664 .W39	CHECK SHELVES

[Request](#)
- 3**  **Arts of power statecraft and diplomacy** c1997  
Freeman, Charles W.  
Washington, DC : United States Institute of Peace Press, c1997.  
E&H Kelly  

LOCATION	CALL #	STATUS
E&H Kelly Reserves	Y 3.P 31:2 P.87/2	CHECK SHELVES

Here is a screen shot of the title *The United States and Coercive Diplomacy*.

The screenshot shows the detailed record for the book 'The United States and Coercive Diplomacy'. The title is 'The United States and coercive diplomacy / edited by Robert J. Art and Patrick M. Cronin.' The imprint is 'Washington, D.C. : United States Institute of Peace Press, 2003.' Below this is a table with columns 'LOCATION', 'CALL #', and 'STATUS':

LOCATION	CALL #	STATUS
E&H Kelly Reserves	JZ1480 .U553 2003	CHECK SHELVES

Below the table are sections for 'Descript' (xvii, 442 p. ; 24 cm.), 'Bibliog.' (Includes bibliographical references and index.), 'Contents' (Humanitarian relief and nation building in Somalia / Nora Bensahel -- Coercive diplomacy in the Balkans: the U.S. use of force in Bosnia and Kosovo / Steven L. Burg -- The delicate balance between coercion and diplomacy: the case of Haiti, 1994 / Robert A. Pastor -- Nuclear weapons and North Korea: who's coercing whom? / William M. Drennan -- The 1995-96 Taiwan Strait confrontation: coercion, credibility, and the use of force / Robert S. Ross -- Coercive diplomacy against Iraq, 1990-98 / Jon B. Alterman -- Coercive diplomacy and the response to terrorism / Martha Crenshaw -- Coercive diplomacy: what do we know? / Robert J. Art.), and 'Summary' (With increasing frequency, U.S. leaders look to achieve their foreign policy goals by marrying diplomacy to military muscle. Since the end of the Cold War, "coercive diplomacy"--The effort to change the behavior of a larger state or group through the threat or limited use of military force - has been used in no fewer than eight cases. "But what, exactly, has the concept of coercive diplomacy meant in recent practice? What are coercive diplomacy's objectives? How does it operate? And how well does it work?" "To answer these questions, Robert Art and Patrick Cronin have enlisted a distinguished cast of scholars and practitioners to investigate the record of the past twelve years. Each author focuses on one of coercive diplomacy's recent targets, a remarkably diverse group ranging from North Korea to Serbia to the Taliban, from warlords to terrorists to regional superpowers." "As Robert Art makes clear in a groundbreaking conclusion, those results have been mixed at best. Art dissects the uneven performance of coercive diplomacy and explains why it has

Some other subject headings you might find relevant are:

**Diplomacy -- United States.;**  
**Diplomatic and consular service, American;**  
**United States -- Foreign relations;**  
**International relations;**  
**International relations and culture;**  
**Cultural relations.;**  
**Disarmament.;**  
**proper names** (such as **Kissinger, Henry; Rice, Condoleezza**, etc.).

Please note that this is just a sampling—there are many more subject headings to search, depending on your topic. If you cannot find information you need in the catalog, speak with a librarian (Jane, Patty, Jody, or Janet).

### FINDING MATERIAL BY USING DATABASES

Besides books, you will want articles. Articles generally fall into two groups: popular magazines and scholarly periodicals. You have online access to both kinds of articles through the many databases this library subscribes to. Kelly Library subscribes to many online full-text and partially full-text databases that would be helpful in locating material for your research assignments in this class. You may access them from the library web page ([www.library.ehc.edu](http://www.library.ehc.edu)) by clicking on the [Journal Articles and Databases](#) link.

#### [Academic Search Complete](#)

*Academic Search Complete* is a periodical database that includes both popular and scholarly journals. It has full text articles as well as indexing and abstracting for many more journals. Another similar database to try is [General Onefile](#).

#### [JSTOR](#)

*JSTOR* is an online journal collection that has the backfile of hundreds of journals, usually with a moving wall of three to five years.

#### [Congressional Quarterly \(CQ\) Electronic Library](#)

*CQ* offers comprehensive, balanced reporting on important issues, and the ability to track issues over time.

#### [America's Newspapers \(Newsbank\)](#)

The *America's Newspapers* database from *Newsbank* provides the full text of over 700 U.S. newspapers. Although newspapers may not be considered scholarly sources, they can be helpful in giving you information as the event was, or is, unfolding; tracing a story through the newspaper can give you a day-by-day breakdown of it.

Kelly Library also subscribes to about 400 print journals, magazines, and newspapers. Journals that might have articles useful to your research in this class include *Christianity Today*, *Church History*, *Christian Scholar's Review*, and the *Journal of Southern Religion*. Print periodicals are kept on the main floor of the library, with current issues in the periodicals alcove.

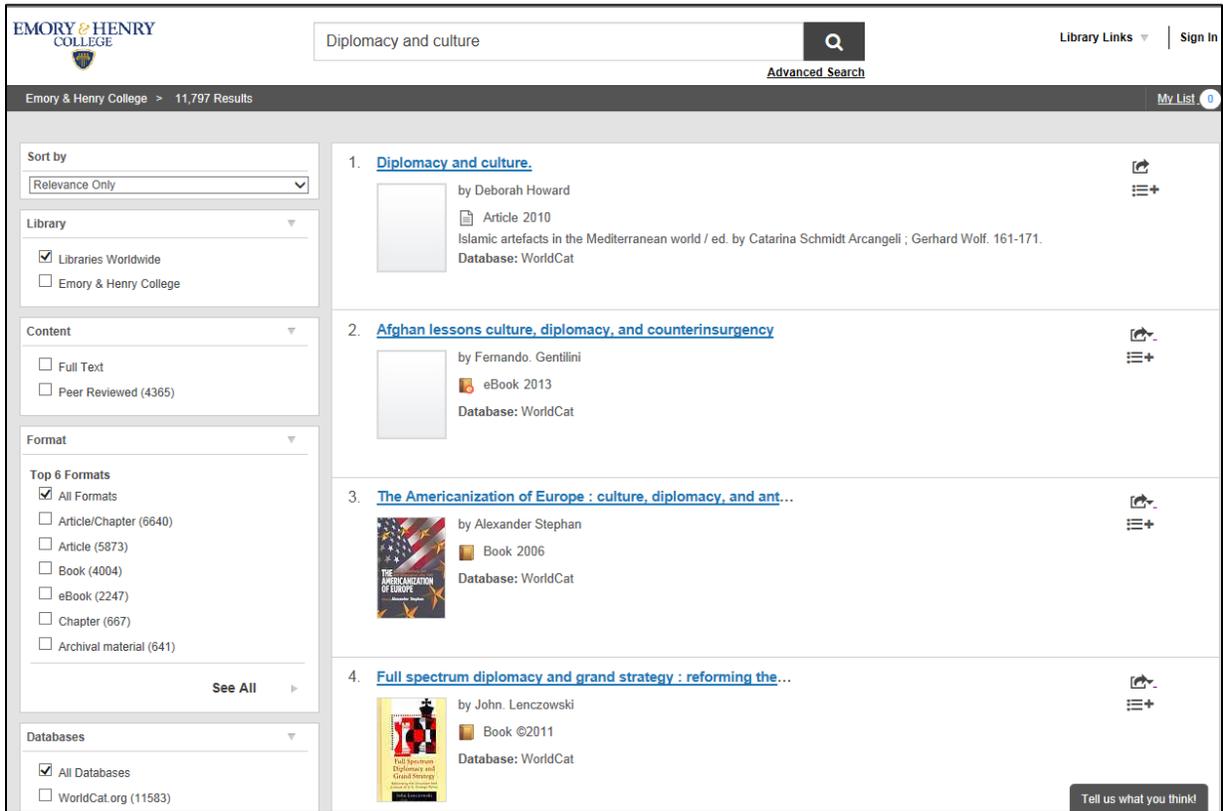
### COURSE RESERVES

Many of the class readings for this course are on reserve and can be requested at the library circulation desk. In addition to class readings, some materials that might be particularly helpful to your research have been placed on reserve as well.

Records for these items can be accessed through the [Course Reserves](#) link on the main library catalog page by entering the course number, course name, or the name of your professor. Reserve items for this particular class are for in library use only.

### WORLD CATALOG

Having trouble locating material in Kelly Library on a particular subject? Try World Catalog. It’s not a periodical index, but an index of books and other items. If you are not finding adequate material on your subject in the catalog, this is a good way to identify titles. For example, if you aren’t happy with the library’s holdings on Diplomacy and Culture, you might try a search like the one below to find some titles.



### USING THE INTERLIBRARY LOAN SERVICE

As you use these print and electronic resources, you will find citations to journals and books Kelly Library does not own. Our staff will try to get article copies or borrow books for you through [interlibrary loan](#). To order material this way, click on the interlibrary loan link on the library home page under **Services**. If you have never used this service, you will need to register by clicking on the **first time users** button and completing some user information—you’ll need your barcoded ID card. You will need to do this only one time. Then, you can proceed to the book and photocopy order forms. There is no charge for this service for the first 50 requests per academic year. Please **double check your request in the catalog** and the [Full Text E-Journals list](#) to be sure that the library does not own the material before you fill in the order form, and allow **at least 5-7** working days to receive your order. Please do not submit more than 10 requests for returnable material (books) at one time. If you have questions about this service, ask **Patty** or **Jane**.

## FINDING INTERNET SOURCES

For reputable internet sources, you may want to do a subject search in **IPL2** (<http://www.ipl.org/>) on **Diplomacy** or a related topic. Note: This service is partnered with Drexel University's College of Information Science Technology, and the websites' content is checked by library science grad students, librarian and information science professionals before inclusion. Websites must meet certain standards before they are listed in *IPL2*.

You may also try **Google Scholar** (<http://scholar.google.com>), which might lead you to more academically-oriented material than a typical Google search.

## DOCUMENTING YOUR SOURCES

When you quote an author's words, or paraphrase an author's unique ideas, you must give credit to the source. If you do not, you have committed **plagiarism**, which is a violation of the **E&H Honor Code**. The different documentation styles for the various academic fields will help you avoid this. Many of these style manuals are on reserve at the Circulation Desk. Also, click on **Research Tips** and look at some of the documentation sites listed there. Don't forget the resources at E&H's **Writing Center** and **Powell Resource Center**.

**NOTE:** Please speak with a reference librarian if you are not finding information on your topic. We are here to help you with your information needs. The **librarians** that provide **reference assistance** are **Jane** Caldwell, **Patty** Greany, **Jody** Hanshew and **Janet** Kirby. Reference service is available from 8:00am-9pm Monday-Thursday; 8:30am-4:30pm Friday; 10am-5pm Saturday and 2pm-9pm Sunday during the regular semesters. Circulation staff members are **Adam** Alley, **Katie** Fletcher, **David** Lyons, **Holly** McCormick, and **Janice** Snead.

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